

# COMMERCIAL & BUSINESS

Be the Change, Starting with you.

ตำแหน่งที่เปิดรับ:

## RELATIONSHIP OFFICER – ROB / ROC (กรุงเทพฯและปริมณฑล)

- JOB DESCRIPTION**
- Responsible for expanding loan for targeted clients with focus on developing new business relationships and maintaining important revenue-generating client relationships.
  - Assisting respective Relationship and Assistant Relationship Manager in preparing credit proposals for approval.
  - Developing good relationships and provide financial solution to the both current and new customers
  - Monitoring growth of business volume and enhance customer profitability.
  - Analyzing financial structure and risk management of the business performance for approval the loan
  - Be a financial advisor to business clients and providing financial products that are suitable and tailored to the needs of business customers, providing customer services in accordance with the Bank's policies, and seeking opportunities to expand the customer base.

- QUALIFICATIONS**
- Bachelor's degree in business administration, Finance, Marketing, Engineering or Economics.
  - Strong business acumen and able to deliver targets.
  - Strong analytical, communication & interpersonal skills.
  - Dedicated, self-driven and highly motivated.

**CONTACT** คุณสิริพร กันชาติ

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สแกน QR CODE เพื่อสมัครงาน

