

BANKING CAREERS CONNECT 2026

Explore Career Opportunities Across the Bank - All in One Day

กลุ่มงานที่เปิดรับ:

- Credit & Finance
- Digital Solution
- Legal & Compliance
- Marketing & Public Relation
- Product & Project Management
- Sales & Service
- Support Function
- Wealth Management



Credit & Finance

International Credit Analyst

Job Description

- Support, facilitate, and follow up with international branches to ensure continuous loan quality in compliance with the Bank's credit policies.
- Review and monitor loan quality under the Loan Review process for branch-approved credit applications conducted by independent officers.
- Monitor the implementation of management plans, including objectives and strategies for business expansion, and report performance against those plans and targets.

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!

Relationship Officer (SME)

Job Description

- Manage and expand lending portfolios for Small and Medium Enterprise (SME) customers
- Conduct financial analysis and assess business risks to support credit evaluation and approval processes
- Provide professional financial advice and recommend suitable banking products and solutions tailored to customers' business needs.

Qualification

- Bachelor's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!

For more information, please contact **K.Wichuda**
Email: Wichuda.Buspavanich@bangkokbank.com

Corporate Banking - Credit Analyst

Job Description

- Analyze financial structure and risk management of the business performance for approval the loan of company's large size corporate
- Perform compliance checks in accordance with the rules & regulations
- Advisory and introduction bank's products to the customer for keeping in good relationship with both current and new customers.

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!

Relationship Officer (Corporate Banking)

Job Description

- Manage and expand loan portfolios for large corporate clients.
- Analyze clients' financial performance, capital structure, and risk profile to support credit approval.
- Provide financial advisory services and introduce the Bank's products to the customer and maintain long-term relationships with new and existing customers.

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!



Credit & Finance

Treasury dealer

Job Description

- Execute daily treasury transactions, including FX spot and forward trading within approved limits, with corporate and retail counterparties across major currencies.
- Manage money market activities, including overnight borrowing and placement.
- Analyze clients' foreign exchange and interest rate exposures, recommend appropriate hedging strategies, and negotiate deals.
- Propose structured FX solutions and build strong client relationships to drive foreign exchange revenue.

Qualification

- Bachelor or Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!

Business Investment Analyst

Job Description

- Analyze and compile relevant data for investment activities in accordance with the assigned portfolios
- Liaise with fund managers, Monitor, review, and assess the stock valuation invested by the bank
- Handle analytic reports regarding business investment with the assigned portfolios

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Relevant experience is an advantage.

For more information, please contact **K.Wichuda**
Email: **Wichuda.Buspavanich@bangkokbank.com**

Market Risk

Job Description

- Develop and implement market risk management measures and procedures to control and monitor market risks.
- Develop and implement quantitative risk management routines such as VAR, stress testing and simulations.
- Coordinate with related departments in obtaining data and data verification for the interest rate risk assessment tool.
- Assist the team with ad hoc analysis and projects.

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Fresh Graduates are welcome!

Investment Banking Officer

Job Description

- Evaluation of potential investments, through due diligence, financial modelling and preparation of investment proposals
- Deal structuring and negotiations
- Develop market understandings, industry knowledge and their implications to the clients
- Present business development proposals for the origination, placement of debentures, syndicated loans, Merger and Acquisition, and other financial products

Qualification

- Master's degree in Business Administration, Accounting, Finance, International Business, Economics and Engineering
- Relevant experience is an advantage.





Bangkok Bank



Digital Solution

Client Implementation Specialist - Supply Chain Finance

Job Description

- Lead SCF implementation from client onboarding, solution setup, testing, go-live, to post-launch support.
- Engage corporate banking clients to understand business needs and translate them into practical SCF solutions.
- Coordinate with Sales, Product, IT, Operations, and vendors to deliver smooth and timely implementation.
- Manage implementation timelines, project plans, risks, and key deliverables to ensure successful service launch
- Support process review, data mapping, workflow design, and system integration for corporate clients.
- Drive continuous improvement of implementation processes, tools, documentation, and best practices to enhance efficiency, control, and overall client experience.
- Enhance implementation standards and client experience across SCF and transaction banking services.

Qualification

- Bachelor's or Master's degree in Business Administration, Finance, Banking, Computer Science, Engineering, or related fields.
- 3-5 years of experience in corporate banking, transaction banking, cash management, supply chain finance, or client implementation roles.
- Strong client-facing experience with corporate clients
- Solid understanding of banking products, digital banking solutions, implementation processes, system integration, or operational workflows.
- Excellent problem-solving, communication, and English skills, with the ability to manage multiple stakeholders and drive results.

Client Migration - Cash Digitization Program

Job Description

- Contact customers to communicate the migration from Biz iBanking and Corporate iCash systems.
- Answer incoming calls and respond to customer inquiries regarding migration issues.
- Study the differences between the old system and the new iCash platform (the new platform for Corporate iCash and Biz iBanking).
- Prepare training schedules for individual customers.
- Conduct training sessions on the new system for customers.
- Enter customer migration data into the system to monitor migration progress.
- Perform system testing to ensure iCash supports customer migration.

Qualification

- Bachelor's or Master's Degree in Business Administration, Management, Marketing, IT, Engineer, Computer Science, or related field
- Minimum of 2 years' experience in software implementation, migration projects, or service delivery industry.
- Strong problem-solving and analytical skills
- Strong communication skills, project management, strategic thinking and influence skills
- Fluent (advanced) English language skills (oral and written)

For more information, please contact **K.Kanyanan**
Email: **Kanyanan.Chanchoketawee@bangkokbank.com**



Legal & Compliance

Legal Consultant

Job Description

- Provide legal advice on issues raised by internal departments and suggest practical actions/solutions for such issues
- Prepare, review, revise, and comment on contracts, notices, letters, and other legal documents provided by internal departments or customers
- Attend internal and external meetings on legal matters, prepare minutes of the meetings and report the same to supervisor and/or executive management
- Translate legal documents from Thai to English, and English to Thai, including review and revise translations of legal documents provided by internal departments or customers
- Other tasks assigned by supervisor and/or executive management

Qualification

- Bachelor's degree in law (LL.B.) from a law school in Thailand
- Master's degree in law (LL.M., JD or equivalent) from a law school abroad is preferred
- Have legal experience in banking and finance, or securities area, or have experience in practicing as a lawyer in an international law firm is preferred
- Fluent in both written and spoken in English
- Good communication and presentation skills, including ability to interface with executive management
- New graduates are welcome

Credit Contract Operations Officer

Job Description

- Draft and review credit facilities agreements and security agreements (both in English and Thai) to comply with the bank's approval under Thai law and other relevant laws and coordinate with in-house lawyers and panel lawyers in each country for complicated cases, to ensure completeness of documentation and perfection of security
- Provide advice to the credit team both in Thailand and overseas on documentation and relevant procedures required to complete tasks
- Coordinate with and support the credit team in any matters relating to documentation and operational works as well as providing English translation, to deliver an efficient and excellent service to the customer

Qualification

- Bachelor's degree or higher in Business Administration, Finance and Banking, Law, Economics, Liberal Arts and related fields (Bachelor's degree in law is an advantage)
- Experience in drafting credit facilities agreements and security agreements is an advantage
- Enthusiastic and willing to work hard
- Strong analytical skills and keen attention to details
- Good command in English for both reading and writing (minimum TOEIC score of 820)
- Strong skills in Microsoft Office

For more information, please contact **K.Waraporn** Email: **Waraporn.Juntaranonthai@bangkokbank.com**



Legal & Compliance

Internal Auditor

Job Description

- Assess the availability and efficiency of internal controls in accordance with the bank policies and regulations
- Provide recommendations, enhancing risk management and operational management systems, and carrying out audits and investigations into frauds, violations and other issues

Qualification

- Bachelor's degree in Accounting, Finance, Statistics, Actuarial Science, Economics, MIS, or related field
- Knowledge of internal controls, risk management, and audit processes
- Strong analytical, problem-solving, and attention to detail
- Good communication and report writing skills, Proficiency in English (both written and spoken)
- New graduates are welcome

AML Compliance Officer (Global)

Job Description

- Study, analyze, and interpret Anti-Money Laundering (AML) laws and regulations to ensure accurate communication and practical implementation within the organization, including establishing appropriate control measures to ensure timely compliance.
- Coordinate with internal and external stakeholders, including regulatory authorities, to obtain clear and up-to-date information, ensuring the bank adheres to regulatory requirements effectively.
- Provide advisory, insights, and updates on AML regulations to the Board of Directors, senior management, and relevant business units, as well as employees, to enhance understanding and compliance.
- Drive the development and implementation of policies, procedures, and operational guidelines to align with regulatory requirements and industry standards.
- Monitor and analyze regulatory developments and trends that may impact the bank's business operations, maintaining organized and up-to-date regulatory records.
- Prepare and submit compliance-related reports to management and regulatory authorities as required.
- Perform other duties and responsibilities as assigned.

Qualification

- Bachelor's degree in Finance, Business Administration, Law, Economics, or related fields
- New graduates are welcome
- Experience in Compliance, AML/KYC, Risk Management, or Banking operations is preferred
- Strong knowledge of AML/CTF regulations and banking compliance requirements
- Good analytical, problem-solving, and communication skills
- Ability to work with multiple stakeholders and manage competing priorities

For more information, please contact **K.Sasithon** Email: Sasithon.Ramrit@bangkokbank.com



Legal & Compliance

IBG Relations Compliance Officer

Job Description

- Ensure that all business activities and client relationships within the Institutional Banking Group (IBG) comply with applicable laws, regulations, and internal policies, particularly in Anti-Money Laundering (AML), Counter-Terrorist Financing (CTF), and Sanctions.
- Conduct customer due diligence (CDD) and enhanced due diligence (EDD) for corporate and institutional clients, including reviewing ownership structures, Ultimate Beneficial Owners (UBO), and risk profiles.
- Provide advisory support to Relationship Managers (RMs) and business units on compliance requirements, onboarding processes, and transaction-related risk considerations.
- Review and assess new client onboarding requests, account openings, and transactions to ensure adherence to compliance standards and regulatory expectations.
- Monitor and identify potential AML or sanctions risks associated with IBG clients and escalate issues where necessary.
- Act as a key liaison between compliance, business units, and external regulators to ensure clear communication and alignment with regulatory requirements.
- Support the development and implementation of policies, procedures, and guidelines related to IBG compliance practices.
- Stay up to date with regulatory developments and industry trends impacting institutional banking and ensure timely communication to relevant stakeholders.
- Prepare and submit compliance reports to senior management and regulatory authorities as required.
- Participate in audits, regulatory inspections, and internal reviews related to compliance functions.

Qualification

- Bachelor's degree in Finance, Business Administration, Law, Economics, or related fields
- Experience in Compliance, AML/KYC, Risk Management, or Banking operations is preferred
- Strong knowledge of AML/CTF regulations and banking compliance requirements
- Good analytical, problem-solving, and communication skills
- Ability to work with multiple stakeholders and manage competing priorities
- Proficiency in English (both written and spoken) and New graduates are welcome

For more information, please contact **K.Sasithon** Email: Sasithon.Ramrit@bangkokbank.com





Bangkok Bank

Marketing & Public Relation

Marketing Communication

Job Description

- Manage and control content and advertising campaigns in all ATL&BTL and digital strategy to execute all communications tactic and develop all marketing materials both of online & offline.
- Develop and implement strategic marketing, PR and CRM activities and other marketing efforts across channels both internal and external
- Analyze market trend, competitor, and customer behavior to develop marketing tools and plan budget

Qualification

- Bachelor's or Master's Degree in Communications Arts, Journalism, Mass Communications, Business Administration, or related fields
- 1-2 years experience in internal communications, public relations, external communications and CSR, direct experience in financial industry would be an advantage.
- Strong Thai and English written skills

For more information, please contact **K.Siriorn** Email: Siriorn.Rananand@bangkokbank.com

Marketing Executive - Credit Card

Job Description

- Develop strategies and tactics to drive qualified leads including digital, partnership, and on-ground marketing
- Experiment with a variety of organic and paid acquisition channels including event management, social media, lead generation campaigns, copywriting, and performance analysis
- Deploy successful marketing campaigns across different channels and segments - must own their implementations from ideation to execution
- Measure and report on the performance of marketing campaigns, gain insight and assess against goals.

Qualification

- Minimum Bachelor's degree in any field
- 5 years' work experience in marketing – possess professional judgment and discretion that comes from years of experience in the field. In-depth understanding of digital business.
- Strong attention to detail and ability to multi-task projects and deliverables
- Excellent verbal and written communication with storytelling skills
- Ability to think creatively and innovatively Budget-management skills and proficiency
- Familiarity with the latest trends, technologies and methodologies in design, production, etc.
- Growth-Mindset; you are not expected to master everything on day one, but to have a strong desire and the open-minded to learn and improve every day

For more information, please contact **K.Siriporn** Email: Siriporn.Kanchart@bangkokbank.com





Bangkok Bank

Marketing & Public Relation

Public Relations (PR) Officer

Job Description

- Monitor and compile daily news clipping reports, including news related to the Bank, competitors, regulators/government agencies, and relevant private sectors, for management and internal communication.
- Build and maintain strong relationships with media across all channels to enhance the Bank's corporate image in alignment with business direction.
- Create visual content and infographics for public relations purposes across various occasions.
- Maintain organized records of PR documents, news, and media assets for future reference and usage.
- Support the development and regular update of media profiles to strengthen media engagement.
- Assist in corporate communications by disseminating the Bank's news and information through various channels and activities, such as press releases, media visits, press conferences, and exclusive interviews.
- Support external public relations activities for different business units to promote products, services, service channels, innovation projects, and marketing campaigns to enhance brand awareness and reputation.
- Facilitate and support media participation in the Bank's events to ensure consistent communication and understanding of the Bank's development

Qualification

- Bachelor's degree or higher in Communication Arts, Journalism, Liberal Arts, Arts, or related fields.
- Pleasant personality with strong service mindset and interpersonal skills.
- Strong team player with adaptability to a dynamic working environment.
- Proactive, committed, and highly responsible.
- Proficient in Microsoft Office applications.
- Male candidates must have completed military service.

For more information, please contact **K.Siriorn** Email: Siriorn.Rananand@bangkokbank.com



Product & Project Management

Product Management – Trade Finance

Job Description

- Lead and manage the articulation and definition of annual Operating Plan for areas of own responsibility in consultation with product partners to:
- Demonstrate the business case, for each initiative, on the basis of product features, customer benefits, payback and cost savings/enhanced efficiency as the case may be.
- Deliver short-term financial results whilst position for medium and long term performance.
- Identify, evaluate, prioritize and implement measures to improve product performance, profitability, competitiveness and accountability. Manage the commercial performance review, planning, initiatives and product plan. Manage revenue and costs (P&L) for assigned product set. To deliver financial result both in respect of revenues and trade volumes.
- Devise and implement, in consultation with stakeholders for each new product launches so that the planned market, wallet share and revenue are achieved.
- Market research and competitor analysis, to help determine product pricing. Leadership and expertise in the roll-out of new products to ensure coordinated effort. To define competitive pricing and tariff structure for NEW products to maximize product profitability and shareholder value.
- Prepare updates to the Market and Product functions in the form of regular Newsletters, or other reporting as required, and to ensure that base and product revenues are consolidated and reported periodically.
- Be center of product expertise and provide training and ongoing support to involved parties.

Qualification

- Bachelor degree in Business Administration, Finance or related field, MBA preferable.
- Minimum of 5 years' experience in Trade Finance industry, with Product Management experience preferable
- Proven track records of delivering change.
- Strong analytical skills.
- Well-developed project management skills in order to manage effectively product initiatives with multiple dimensions.
- Strong leadership, motivational and influencing skills
- Proficient in written and spoken English and Thai

For more information, please contact **K.Kanyanan** Email: **Kanyanan.Chanchoketawee@bangkokbank.com**



Product & Project Management

Product Development Specialist - Cash Management, Trade Finance

Job Description

- Responsible for the successful execution of assigned product developments, process improvements, and to develop new products and solutions in line with agreed business requirements to drive product revenue, profitability and customer satisfaction
- Provide market intelligence including competitors' information, customer needs, channel and sales model developments
- Collaborate with Sales, Implementation, Operations and IT to solve customer problems

Qualification

- Bachelor's degree in Information Technology, Engineering or Business, and advanced degree Finance or Marketing, or MBA
- At least 3 years of working experience in Cash Management
- Experience working as a Business Analyst or Project Manager focused on banking products will be advantage

Project Management Specialist

Job Description

- Development and ongoing oversight of program execution plans and subordinate working group plans
- Core program artefact definition and management
- Program communication management
- Program Governance management & Coordination
- Mobilization and coordination of various working groups responsible for deliverables aligned to the program
- Identification, triage and communication of key program issues, risks, status
- Facilitate identification and actioning of cross-impacts, cross working team issues and non-aligned issues

Qualification

- Bachelor's or Master's Degree in Information Technology, Finance, Economics, Business Administration, Marketing, Engineering or related field
- Min. 3 years' experience Project Management or Program management role with exposure to large complex programs
- Specialized knowledge/other: Project Management skills, transactional banking products beneficial, strong communication skills
- Strong Thai and English written skills

For more information, please contact **K.Kanyanan** Email: **Kanyanan.Chanchoketawee@bangkokbank.com**



Product & Project Management

Product Management - Cross Border Payment

Job Description

- Develop products and services for individual customers, customers of foreign financial institutions, and overseas remittance agents.
- Develop products and services for international remittance and payment to meet customer needs and comply with official policies.
- To build the ability to provide services equivalent to leading financial institutions abroad.
- Plan Prioritize product development and set outcome targets.
- To achieve business metrics Business Data Analysis Process and summarize business performance through statistical processes.
- To analyze the results of success against business trends and business indicators (KPIs) and to be used in quarterly/yearly strategic planning.
- Coordinate and provide business information to relevant agencies. Prepare customers to use the service (Implementation) Explain the procedure and method of connecting channels to use the Bank's services to customers.
- Coordinate the documents required by the customer to register the information before starting the service and forward it to the operations department for acknowledgment to process the data entry into the system.
- Track the status of customers' service usage and continuously communicate with customers electronically so that customers can use the service effectively.
- Assist customers in coordinating with relevant agencies if customers encounter problems using the Bank's services. This will enable customers to use the bank's services as usual as soon as possible.
- Strategic Initiatives Establish the operational management framework and strategy for the international remittance and payment business.
- Presented to the management for consideration and use the development plan in the design of the Bank's products to meet the needs of the market.

Qualification

- Bachelor's or Master's degree in Economics, Finance, Engineering, or related fields
- Strong experience in analysis and strategic planning
- Excellent coordination and presentation skills
- Strong command of English

For more information, please contact **K.Siriorn** Email: **Siriorn.Rananand@bangkokbank.com**



Sales & Service

Sale Specialist – Trade Finance, Cash Management

Job Description

- Evaluate the customers' needs and determine the right products and services
- Cross sell trade finance/Cash products and services to corporate and SMEs customers
- Execute strategy and plan for increasing sales productivity by cooperative with RM, IT, operations, branches
- Prepare summary reports of close deal to manager and ensure all customers required documents are in place

Qualification

- Bachelor's Degree or higher in any fields
- At least 3 years of sales experience in corporate client management especially trade finance, relationship management or other corporate products will be advantage
- Good interpersonal, high energetic, proactive and organizational skill

For more information, please contact **K.Siriporn**

Email: **Siriporn.Kanchart@bangkokbank.com**

Call Representative

Job Description

- บริการตอบข้อซักถาม รับแจ้ง และแก้ไขปัญหาเบื้องต้น
- ประสานงานกับหน่วยงานที่เกี่ยวข้อง เพื่อดำเนินการแก้ไขปัญหาให้กับลูกค้า
- ประสบการณ์ Call Center อย่างน้อย 2 ปี
- สื่อสารเป็นภาษาอังกฤษดี (TOEIC 600 ขึ้นไป)
- สามารถทำงานเป็นกะ/พลัด ได้ (ทำงาน 5 วันหยุด 2 วันต่อสัปดาห์)

Qualification

- อายุไม่เกิน 35 ปี
- ปริญญาตรี สาขาวิชาที่เกี่ยวข้อง
- มีใบบริการ มีทักษะในการใช้โปรแกรม Microsoft Office
- มีประสบการณ์งาน Call Center 2 ปีขึ้นไปจะพิจารณาเป็นพิเศษ
- ยินดีรับนักศึกษาจบใหม่
- สถานที่ปฏิบัติงาน สนง.พระราม9 / สนง.สีลม / สาขาแยกไฟฉาย

For more information, please contact **K.Tidarat**

Email: **Tidarat.Bootwapee@bangkokbank.com**

ส่วนอนุมัติการใช้บัตรเครดิต (Authorized)

Job Description

- พิจารณาข้อมูลประกอบการอนุมัติหรือปฏิเสธการใช้บัตรเครดิต และการเบิกเงินสดล่วงหน้าของสมาชิกบัตรทั้งในและต่างประเทศ ภายใต้การดูแลของหัวหน้างาน
- ให้ข้อมูลแก่ลูกค้าทางโทรศัพท์ ตอบคำถาม ให้คำแนะนำ แก้ไขปัญหาเบื้องต้น รับข้อร้องเรียน หรือปรับปรุงเปลี่ยนแปลงข้อมูลสมาชิกบัตร สมาชิกร้านค้าแทนหน่วยงานอื่นๆ นอกเวลาทำการ พร้อมทั้งประสานงานและแจ้งหน่วยงานที่เกี่ยวข้อง
- รับแจ้งและดำเนินการเกี่ยวกับการอายัดบัตรเครดิตทุกประเภท และส่งข้อมูลให้หน่วยงานที่เกี่ยวข้อง

Qualification

- อายุไม่เกิน 35 ปี
- ปริญญาตรี สาขาเศรษฐศาสตร์ บริหารธุรกิจ และสาขาวิชาที่เกี่ยวข้อง
- มีทักษะการวิเคราะห์ และมีใบบริการ
- มีทักษะการวิเคราะห์ Microsoft Office ได้เป็นอย่างดี
- สามารถปฏิบัติงานเป็นกะ 24 ชม.ได้
- ยินดีรับนักศึกษาจบใหม่
- สถานที่ปฏิบัติงาน สนง.สีลม/สาขาแยกไฟฉาย

For more information, please contact **K.Laddawan**

Email: **Laddawan.Kumkomket@bangkokbank.com**



Sales Support - Cross Border Payment

Job Description

- Marketing & Communication Prepare sales plans and execute international money transfer and payment offerings to target customers.
- Establish sales and public relations tools to support the offering of international remittance and payment services and control sales plans for relevant departments both inside and outside the agency.
- Negotiate the terms and conditions of the bank's remittance and payment services. Establish a budget for advertising media design and organize activities to promote services.
- Coordinate with branches to support the sale of products and services. Visiting new and old customers to build good relationships and expand customer base.
- Visiting branches to introduce product information and marketing plans for sales promotion so that branches can offer services to customers completely and accurately.
- Seek and coordinate with partner agencies to promote international remittances. Study and monitor new services related to international remittance and payment services, and coordinate with relevant authorities to drive the expansion of comprehensive service channels and comply with changes in business or regulations of leading overseas financial institutions.
- Consider and select various services of foreign financial institutions to support the efficient provision of international remittance and payment services to the Bank's customers.
- Negotiate terms & conditions to maximize the bank's benefits. Expand business and seek new opportunities to continuously develop service channels with customers and partners. To expand the customer base and increase fee income for the Bank.
- Perform other tasks as assigned

Qualification

- Bachelor's or Master's degree in Business Administration, Marketing, or related fields
- 1–5 years of experience; knowledge of international remittance will be an advantage
- Strong coordination skills and ability to build and maintain relationships
- Strong command of English

For more information, please contact **K.Siriorn** Email: **Siriorn.Rananand@bangkokbank.com**





Bangkok Bank

Sales & Service

Network Management - Cross Border Payment

Job Description

- Manage relationships with institutional clients and international partners. Strengthen and maintain relationships with customers who have business with the Bank and proactively provide services to key customers and do business with the Bank's high-value banks.
- Explain and clarify to customers the terms and conditions of international money transfer and payment services and the relevant government regulations.
- Supervise and negotiate the terms of services, fees, etc. (Pricing) and benefits to be received by the Bank.(Overall Account Profitability) of each client Taking care of complaints and answering questions for customers that arise in the use of the service.
- Track customer transaction volume and revenue data to maintain revenue and find ways to increase revenue for the Bank continuously. and summarize the information presented to the management to determine the annual business plan.
- Seek and coordinate with foreign partners to promote international remittances. Study and monitor new services related to international remittance and payment services, and coordinate with relevant authorities to drive the expansion of comprehensive service channels and comply with changes in business or regulations of leading overseas financial institutions.
- The Bank seeks opportunities to continuously develop service channels with customers and partners to increase revenue for the Bank and plans to penetrate new business markets to expand the customer base who will use the Bank's remittance and payment services.
- Consider and select various services of foreign financial institutions to support the efficient provision of international remittance and payment services to the Bank's customers.
- Negotiate terms & conditions to maximize the bank's benefits.
- Perform other tasks as assigned

Qualification

- Bachelor's or Master's degree in Business Administration, Economics, or related fields
- 1–5 years of experience; knowledge of international remittance will be an advantage
- Strong coordination skills and relationship-building skills
- Strong command of English

For more information, please contact **K.Siriorn** Email: **Siriorn.Rananand@bangkokbank.com**



Account Management for Corporate Client

Job Description

- Complete the seamless handover of designated clients from Implementation once the first client transaction has been received, and work closely with the client to ensure that revenues are ramped up in line with the client mandate expectations
- Monitor the SLA fulfilment for the provision of ongoing operational services to ensure that they are in line with client expectations
- Undertake periodic client service reviews to Provide high quality, timely responses to client inquiries and identify any thematic inquiry patterns which may require more strategic resolutions
- Improve the quality of client transactions and optimize the benefits that clients generate from existing and new products
- Provide feedback to Product Management on clients current/future product needs
- Collaborate with Sales to ensure that the appropriate service proposition is pitched to clients
- Engage customers on an ongoing basis, to understand current/future needs in order to support the optimization of revenue retention and growth

Qualification

- Bachelor's or Master's Degree in Marketing, Information Technology, Engineering, Finance, Economics or related field
- At least 3 years experience in Trade Finance as Account Management or relate position such as Supply Chain Finance sale or Supply chain operation
- Self-motivated, well-organized with a keen focus on delivering an excellent customer experience
- Good analytical thinking, diligent and possesses good attention to detail
- Ability to think creatively to solve customer problems
- Good in both written and spoken in English (TOEIC at least 700)

For more information, please contact **K.Kanyanan** Email: **Kanyanan.Chanchoketawee@bangkokbank.com**



Support Function

Learning & Development Officer

Job Description

- Design and develop training programs and curricula to effectively enhance the capabilities of employees
- Coordinate and facilitate training sessions to ensure effective knowledge transfer and delivery of course content to employees
- Monitor and evaluate training effectiveness by collecting and analyzing feedback on both course quality and learning delivery to ensure alignment with defined objectives
- Prepare training materials, learning resources, and assessment tools to evaluate knowledge acquisition and application in the workplace
- Track performance outcomes and prepare reports for assigned business units to measure learning effectiveness and identify value-added impact from training implementation
- Conduct satisfaction surveys and evaluate participant feedback on training quality and practical application, and leverage insights to continuously improve training programs

Qualification

- Bachelor's degree or higher in Human Resource Development (HRD), Organizational Development (OD), Human Resources, Business Administration, or related fields
- Experience in HRD, Learning & Development, or Training roles
- Good command of English (both written and spoken)
- Strong communication and comprehension skills
- Excellent presentation and coaching skills
- Experience in training program and curriculum design

HR Business Partner

Job Description

- Understand business direction, people and key issues to attract, develop and retain talents within the organization
- Execute full loop HR support such as L&D, talent management, PMS, etc. and implement HR projects
- Work closely with shared service team of HR in recruitment, C&B, L&D, OD and others in order to communicate useful information and tailor solutions to match with business unit
- Assist the Line Manager in handling cases related to HR and provide HR information regarding labour laws and HR practices
- Act as key contact person for HR related issues and assist the Line Manager to manage complex cases and provide HR advice for proper action
- Communicate to employees at all levels in both formal and informal means in order to build employee engagement

Qualification

- Bachelor's Degree or higher in Human Resources, Political Sciences or related field
- Direct experience in Human Resources area will be advantaged
- Good skills in planning, communication and influencing are required
- Good command in English (TOEIC 500 or equivalent)
- Computer literate in Microsoft Word, Excel and Power Point
- Must be exempt from military service

For more information, please contact **K.Namon** Email: Namon.Worasangasilpa@bangkokbank.com



Support Function

Executive Secretary

Job Description

- Handle day-to-day routine work efficiently.
- Setup and coordinate meetings and conferences.
- Follow up tasks with the Managers and parties concerned that all requirements.
- Handle and provide the full range of secretarial and administrative duties/assignments Assist and manage special tasks assigned by Management.

Qualification

- Bachelor's degree in related field
- Experienced in secretarial and Computer literate (Office applications)
- Good interpersonal, communication and decision-making skills
- Good command of spoken, read, written English

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Planning and Budgeting

Job Description

- Annual budgeting (P&L)
- Analyzing and forecasting data (financial analysis, business analysis)
- Analyzing global market and economic trends
- Responsible for reporting on budgeting

Qualification

- 3-5 years work experience on Business analysis, Financial Analysis or related field
- Strong analytical, communication and presentation skills.
- Good command of both spoken and written in English.
- Ability to work in a team environment as team player.



Support Function

Administrative Officer (English Skills)

Job Description

- Manage and oversee the co-working space, including office equipment and facilities
- Handle meeting room bookings and ensure smooth daily operations
- Serve as the main point of contact for both internal teams and external partners
- Prepare and manage administrative documents, including internal documents and invoices
- Support logistics and coordination for project stakeholders (e.g., startups or partners)
- Prepare memos, translations, and other administrative documentation as required
- Coordinate effectively across departments and external parties

Qualification

- Bachelor's degree in Business Administration, Economics, Law, or related field
- Strong analytical thinking and problem-solving skills
- 3–5 years of experience in administrative or coordination roles
- Good command of English (spoken and written)
- Excellent communication and interpersonal skills, with a team-oriented mindset
- Proficient in Microsoft Office (Word, Excel, PowerPoint)
- Detail-oriented, well-organized, and able to handle multiple tasks effectively
- New graduated are welcome

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Support Function

เจ้าหน้าที่ประเมินราคาสินค้า

Job Description

- ประเมินราคาสินค้าที่นำมาเป็นหลักประกันให้กับธนาคาร และดำเนินการด้านเอกสารเกี่ยวกับการรายงานผลการประเมิน
- ติดตามความเคลื่อนไหวของราคาตลาดของสินค้าที่นำมาเป็นหลักประกัน
- ควบคุม ตรวจสอบปริมาณและคุณภาพสินค้าที่นำมาเป็นหลักประกันเปรียบเทียบกับภาระหนี้ และทำรายงานการตรวจสอบสินค้า เพื่อนำส่งเป็นข้อมูลให้กับสายงานสินเชื่อ
- ติดต่อประสานงานกับหน่วยงานที่เกี่ยวข้องทั้งภายในและภายนอกธนาคาร เพื่อดำเนินการตรวจสอบสินค้าที่นำมาเป็นหลักประกัน

Qualification

- ปริญญาตรี สาขาเศรษฐศาสตร์ บริหารธุรกิจ การจัดการ และสาขาอื่น ๆ ที่เกี่ยวข้อง
- มีความอดทน ละเอียดรอบคอบ
- สามารถใช้ Microsoft Office ได้เป็นอย่างดี
- เดินทางออกต่างจังหวัดได้
- หากมีประสบการณ์เกี่ยวกับการตรวจสอบสินค้า จะพิจารณาเป็นพิเศษ
- ยินดีรับนักศึกษาจบใหม่
- สถานที่ปฏิบัติงาน: ธนาคารกรุงเทพ สำนักงานใหญ่ สยาม และสาขารอบบุรี

เจ้าหน้าที่ศูนย์ปฏิบัติการนำเข้า - ส่งออก

Job Description

- ตรวจสอบความครบถ้วนถูกต้องของคำขอใช้บริการ, สัญญาสินเชื่อ และเอกสารต่าง ๆ ที่เกี่ยวข้องกับการขอใช้บริการและสินเชื่อด้าน Import & Export
- บันทึกข้อมูลในระบบงานเพื่อลงทะเบียนและตรวจสอบข้อมูลเบื้องต้น
- ตรวจสอบวงเงินสินเชื่อ ภาระหนี้ และดำเนินการต่าง ๆ เกี่ยวกับการขออนุมัติเบิกใช้สินเชื่อ
- บันทึกข้อมูลในระบบงานเพื่อเรียกเก็บเงินค่าสินค้าออก ตามวิธีการชำระเงินการค้าระหว่างประเทศ รวมถึงการตั้งภาระหนี้และเก็บค่าธรรมเนียมจากลูกค้า

Qualification

- ปริญญาตรี สาขาเศรษฐศาสตร์ บริหารธุรกิจ และสาขาอื่น ๆ ที่เกี่ยวข้อง
- มีทักษะในการสื่อสาร การติดต่อประสานงานกับหน่วยงานทั้งภายในและภายนอกธนาคาร
- มีทักษะในการใช้ภาษาอังกฤษได้เป็นอย่างดี
- สามารถใช้ Microsoft Office ได้เป็นอย่างดี
- ยินดีรับนักศึกษาจบใหม่

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Bangkok Bank

Wealth Management



Wealth Advisor (กรุงเทพฯ และต่างจังหวัด)

Job Description

- ปฏิบัติหน้าที่เป็นที่ปรึกษาทางการเงินให้กับลูกค้าบัวหลวงเอ็กซ์คลูซีฟกลุ่ม High Net Worth (AUM 10 au. ขึ้นไป)
- สร้างและรักษาความสัมพันธ์กับลูกค้าเก่าและลูกค้าใหม่ รวมทั้งทั้งกลุ่มลูกค้าบัวหลวงเอ็กซ์คลูซีฟ
- ขยายฐานลูกค้าบัวหลวงเอ็กซ์คลูซีฟ โดยการเข้าพบลูกค้าเป้าหมายเพื่อนำเสนอพอร์ตการลงทุนที่เหมาะสมและตรงกับความต้องการของลูกค้า แจ้งรายละเอียดของเงินฝากเงินลงทุนที่จะครบกำหนด ผลประกอบการของพอร์ตการลงทุน ข่าวสารสถานการณ์ตลาด และข้อมูลผลิตภัณฑ์ใหม่ที่เหมาะสมกับลูกค้า
- จัดทำข้อมูลตาม CRM Template (Account Plan, Call Report, Existing Client Holding, Potential Business) ก่อนและหลังติดต่อกับลูกค้า เพื่อใช้ในการนำเสนอพอร์ตการลงทุนครั้งต่อไป
- ประสานงานกับสาขาและหน่วยงานที่เกี่ยวข้อง เพื่อนำเสนอการขายผลิตภัณฑ์และบริการกับลูกค้าบัวหลวงเอ็กซ์คลูซีฟ
- ปฏิบัติงานตามกฎหมาย ข้อบังคับ และนโยบายของธนาคาร และหน่วยงานที่เกี่ยวข้อง

Qualification

- ปริญญาตรีขึ้นไป สาขาบริหารธุรกิจ บัญชี การเงิน การตลาด เศรษฐศาสตร์ หรือสาขาวิชาอื่นๆ ที่เกี่ยวข้อง
- มีประสบการณ์ตรงด้านการนำเสนอผลิตภัณฑ์ให้ลูกค้า High Net Worth
- มีใบอนุญาตผู้แนะนำการลงทุน IC Complex 2 และนายหน้าประกันชีวิต (หากมีใบอนุญาตอื่นๆ เพิ่มเติมจะได้รับการพิจารณาเป็นพิเศษ)

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Marketing Officer - Bangkok Bank Wealth (กรุงเทพฯ และต่างจังหวัด)

Job Description

- ปฏิบัติหน้าที่เป็นที่ปรึกษาทางการเงินให้กับลูกค้าบัวหลวงเอ็กซ์คลูซีฟที่มี AUM ไม่เกิน 10 ล้านบาท โดยรักษาความสัมพันธ์กับลูกค้าเก่าและสร้างความสัมพันธ์กับลูกค้าใหม่ที่ได้รับมอบหมายทุกราย
- รับผิดชอบเป้าหมายตามที่ได้รับมอบหมาย ทั้งในด้านการนำเสนอการขายผลิตภัณฑ์ต่าง ๆ ให้คำแนะนำด้านการวางแผนทางการเงินที่เหมาะสมให้แก่ลูกค้าและตรงกับความต้องการของลูกค้า โดยแสวงหาลูกค้าใหม่และรักษาความสัมพันธ์กับลูกค้าเก่า รวมทั้งประสานงานกับสาขาและหน่วยงานที่เกี่ยวข้อง
- ปฏิบัติงานตามกฎหมาย ข้อบังคับ และนโยบายของธนาคารและหน่วยงานที่เกี่ยวข้อง

Qualification

- ปริญญาตรี ทุกสาขาวิชา
- มีใบอนุญาตผู้แนะนำการลงทุน IC นายหน้าประกันชีวิตและนายหน้าประกันวินาศภัย
- มีประสบการณ์ด้านการนำเสนอผลิตภัณฑ์ด้านการลงทุนและประกันชีวิต

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Bangkok Bank

Wealth Management



Financial Advisor (กรุงเทพฯ และต่างจังหวัด)

Job Description

- Providing needs analysis for clients to determine their expenses, income, insurance coverage, financial objectives, tax status, risk tolerance, or other information needed to develop a financial plan
- Advising strategies for clients in insurance coverage, investment planning, cash management and other areas to help them reach financial objectives.
- Reviewing client accounts and plans on a regular basis to understand if life or economic changes, situational concerns, or financial performance necessitate changes in their plan for opportunities in upsell/cross sell and business retention

Qualification

- Master's or Bachelor's degree in Accounting, Finance, MBA, Economics or related fields
- At least 5-10 years' experience of wealth / financial / Investment products advisory
- License required : IP, IC complex, Life Insurance and Non-Life Insurance
- Skill in Financial Planning, Advisory and Presentation Skill, Sale Strategy is required
- Pleasant personality with good communication skills

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Marketing Officer Bancassurance

Job Description

- วางแผนการนำเสนอประกันชีวิต โดยวิเคราะห์ กำหนดกลุ่มลูกค้าเป้าหมายและจัดทำแผนการขายเพื่อให้บรรลุผลตามเป้าหมายที่ได้รับ
- เป็นที่ปรึกษาและวางแผนการเงินให้กับลูกค้า พร้อมนำเสนอผลิตภัณฑ์ประกันชีวิตที่เหมาะสมตรงตามความต้องการของลูกค้าด้วยการเสนอข้อมูลเชิงเปรียบเทียบ
- ดำเนินการในเรื่องเอกสารต่างๆ ตามขั้นตอนและระเบียบข้อบังคับที่กำหนดทั้งก่อนและหลังการขาย

Qualification

- ปริญญาตรี ทุกสาขาวิชา
- มีใบอนุญาตนายหน้าประกันชีวิต
- มีประสบการณ์ด้านการขายผลิตภัณฑ์ด้านประกันชีวิต
- มีความรู้ในกฎระเบียบและข้อบังคับการประกอบธุรกิจประกันภัย/ประกันชีวิต

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