

Pandu Patria Sjahrir

Jakarta, Indonesia

Short Profile



Pandu Patria Sjahrir is a seasoned investor and entrepreneur in Southeast Asia, with a particular focus on Indonesia's energy transition and digital infrastructure; as well as the digitalization of Indonesia's economy at large. His investments in various technology companies are part of his strategic effort to underpin equal, pervasive access to economic opportunities and establish an environmentally sustainable foundation for the nation. Specifically, through his investment endeavors in financial technology and data centers, Pandu aims to leverage internet-driven innovation and AI to address Indonesia's income inequality. His commitment to improving environmental quality is further demonstrated by his involvement in climate

and sustainability technology companies.

Over the past 15 years, as a prominent multi-stage investor, Pandu - leveraging his global network - has been a protagonist in raising over US\$2 billion for more than 100 companies, creating 220,000 new jobs and nurturing 300 new entrepreneurs in Indonesia and the Southeast Asia region. With an extensive role in Indonesia's investment and innovation communities, Pandu believes in the nation's inherent economic potential and its endeavor to transform from a resource-rich to value-adding-downstream-industries-based country. On the sustainability front, Pandu's ambitious goal in the energy sector is to realize a net zero emissions target by 2060, in accordance with Indonesia's commitment to the Paris Agreement.

Education

Tsinghua University

Executive MBA, "One Belt One Road" Program

2017 – 2020

Stanford University

MBA, Business Administration and Management

2005 – 2007

University Chicago

BA, Business Administration and Management

1997 – 2001

Phillips Academy

High School

1994 – 1997

Professional Experience

Badan Pengelola Investasi Danantara Indonesia

Chief Investment Officer

2025 – Present

Electric Mobility Ecosystem Association (AEML)

Chairman

2025 – Present

The Indonesian Fintech Association (AFTECH)

Chairman

2021 – Present

Indonesian Surfing Association (PSOI)
Chairman

2023 – Present

Indonesian Business Association (APINDO)
Chief of Investment

2023 - Present

PT TBS Energi Utama Tbk
Vice President Director

2010 – 2025

- TBS Energi Utama is an Indonesian integrated energy company leading the transition in Indonesia's energy sector towards a green, sustainability-focused business, with the aim to be carbon neutral by 2030 (Towards a Better Society 2030 - TBS 2030)
- Since founding TBS, Pandu has played a pivotal role in transforming the company from its humble beginning into a billion-dollar enterprise with over 1,200 employees and an impressive annual growth rate exceeding 20%. His strategic vision and leadership have not only powered extraordinary growth but have also laid a robust foundation for TBS's long-term success and impact in the industry, especially in its transitioning period to a more green and sustainability focused business.
- TBS has received a number of prestigious awards along the journey, egan award from Enlit Asia in the Innovation and Sustainable Renewable Energy category (2024), Katadata Corporate Sustainability Awards (2023), The Most Transformative Energy Company Award by CNBC Indonesia (2022).

INDIES Capital
Managing Partner

2017 – 2025

- INDIES capital is a leading private credit and private equity firm in Southeast Asia, managing approximately \$1 billion in assets under management backed by one of the largest and most localized teams in the region.
- INDIES won the Asset Management of the year award from Asian Investor in 2021.

AC Ventures (ACV)
Founding Partner

2020 – 2025

- AC Ventures is a top Southeast Asian venture capital firm that invests in early-stage startups focused on Indonesia and SE Asia with a total AUM US\$500mn.
- AC Ventures was awarded the 2024 ESG Award of Distinction by the Singapore Venture & Private Capital Association (SVCA).

INDESSO
Commissioner

2021 – 2025

- Indesso is the largest essence oil and fragrance producer in Southeast Asia with a working relations with more than 180,000 farmers, 1,000 scientists in its 3 innovative research centers.

GOTO Financial Commissioner <ul style="list-style-type: none"> - GOTO Financial is a financial technology ecosystem that provides a range of secure and responsible financial services to Indonesians across all levels of society. - 	2022 – 2025
ARTOTEL Group Chairman <ul style="list-style-type: none"> - ARTOTEL Group is a leading hospitality management company that manages more than 100 hotels in Indonesia, with another 50 new hotel projects in the pipeline. 	2022 – 2025
SEA Group Chairman Indonesia <ul style="list-style-type: none"> - Pandu helped SEA Group to establish Shopee business in Indonesia from its beginning until becoming the number 1 marketplace in the country. Before his departure, Shopee served about 100M users in Indonesia, equivalent to ~40% of the population. 	2017 – 2021
Indonesian Stock Exchange (IDX) Commissioner	2020 – 2024
PT Elang Mahkota Teknologi Tbk (EMTEK) Commissioner	2020 – 2024
Indonesian Coal Mining Association (ICMA) Chairman	2014 – 2024
Indonesia Chamber of Commerce and Industry (KADIN) Head of Economic Development and Financial Technology (BENEFIT)	2021 – 2024
Lehman Brothers Analyst	2001 – 2002
Byun & Co, Alternative Energy Fund Asia Principal	2002 – 2005
Matlin & Patterson Senior Analyst covering energy & mining sectors	2007 – 2010

Awards

- Asia 21 Young Leaders by Asia Society (2013)
- Asia most influential ID by Tatler Asia (2021)
- Business person of the year by Fortune Indonesia (2022)
- The Special Award for Entrepreneurial Spirit at the EY Indonesia Entrepreneur of The Year 2024