

AKR Corporindo Tbk. Corporate Presentation

Indonesia Investment & Trade Forum 2025
Bangkok, July 2, 2025



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Indonesia Investment Opportunity and JIPE SEZ



Archipelago Characteristics with High Population Number



17,508 Islands

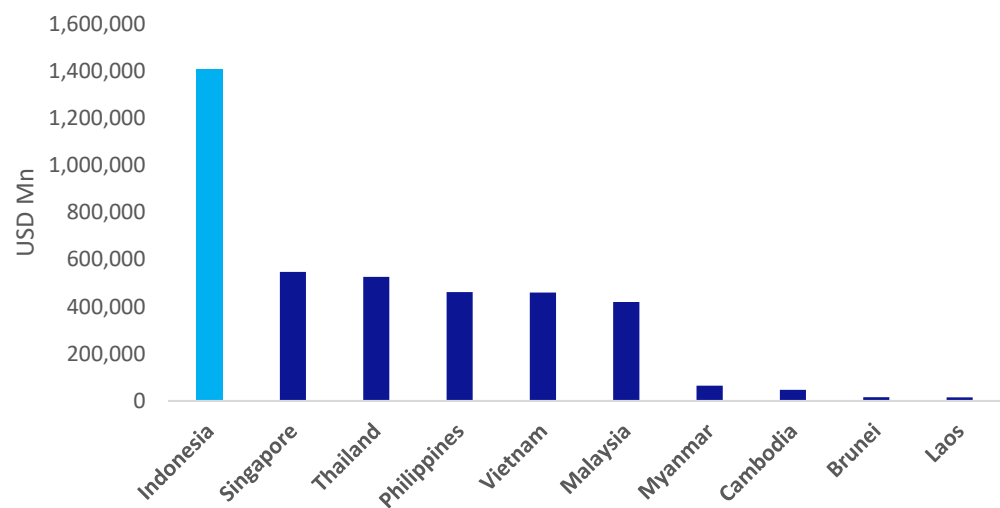
38 Provinces

282 Million Population

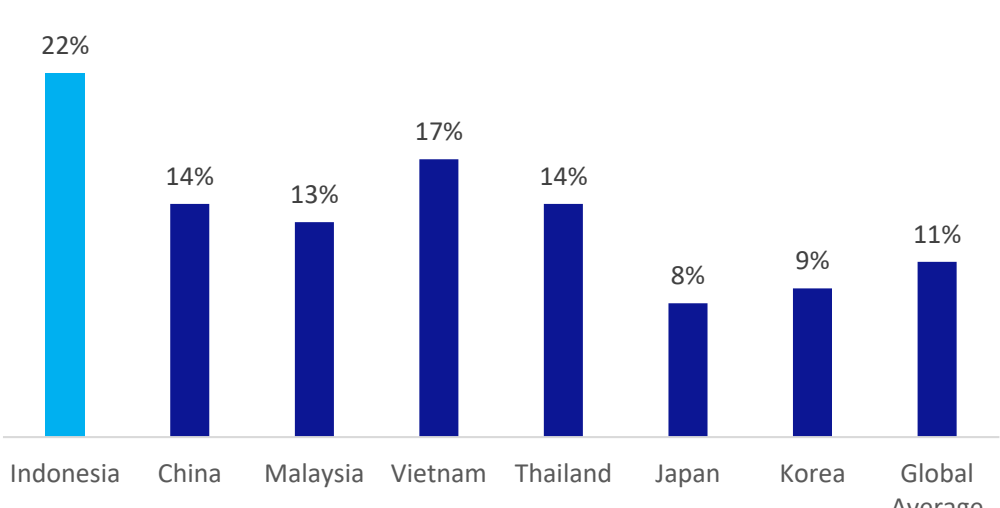
Over 700 Indigenous Languages

1,300 Ethnic Groups

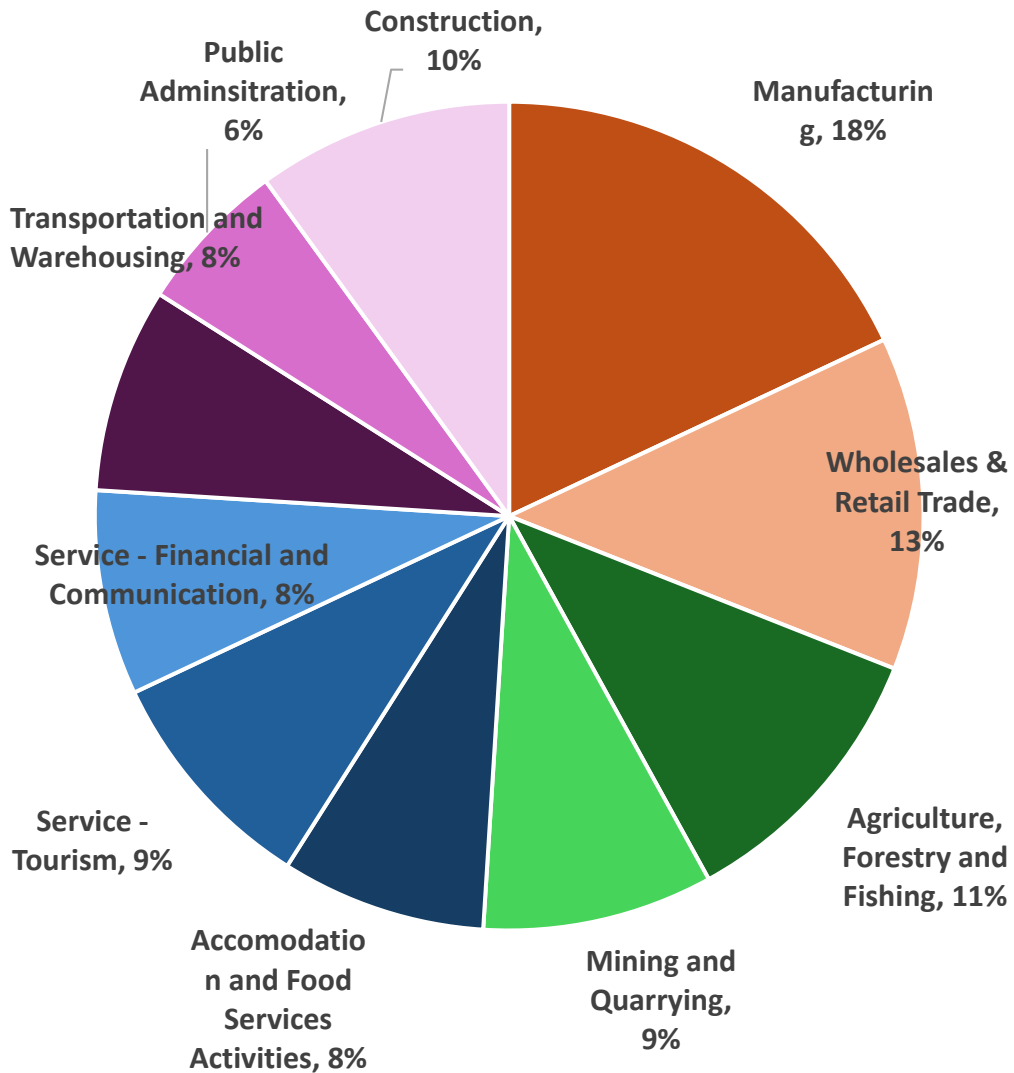
Highest GDP in ASEAN Group



Highest Logistic Cost to GDP among Neighbors

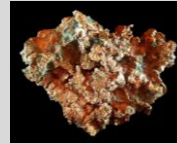


GDP Breakdown of Indonesia Per Sector

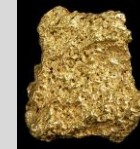


Abundant Natural Resources

Hard Commodities



Copper



Gold



Bauxite



Nickel



Silver



Tin

Soft Commodities



Palm Oil



Coffee



Spices



Rubber

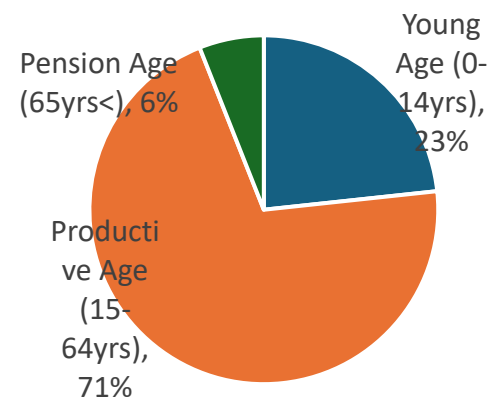


Chocolate

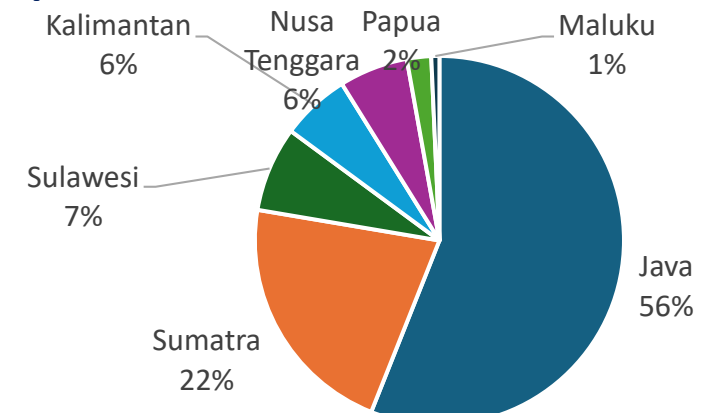


Fishery

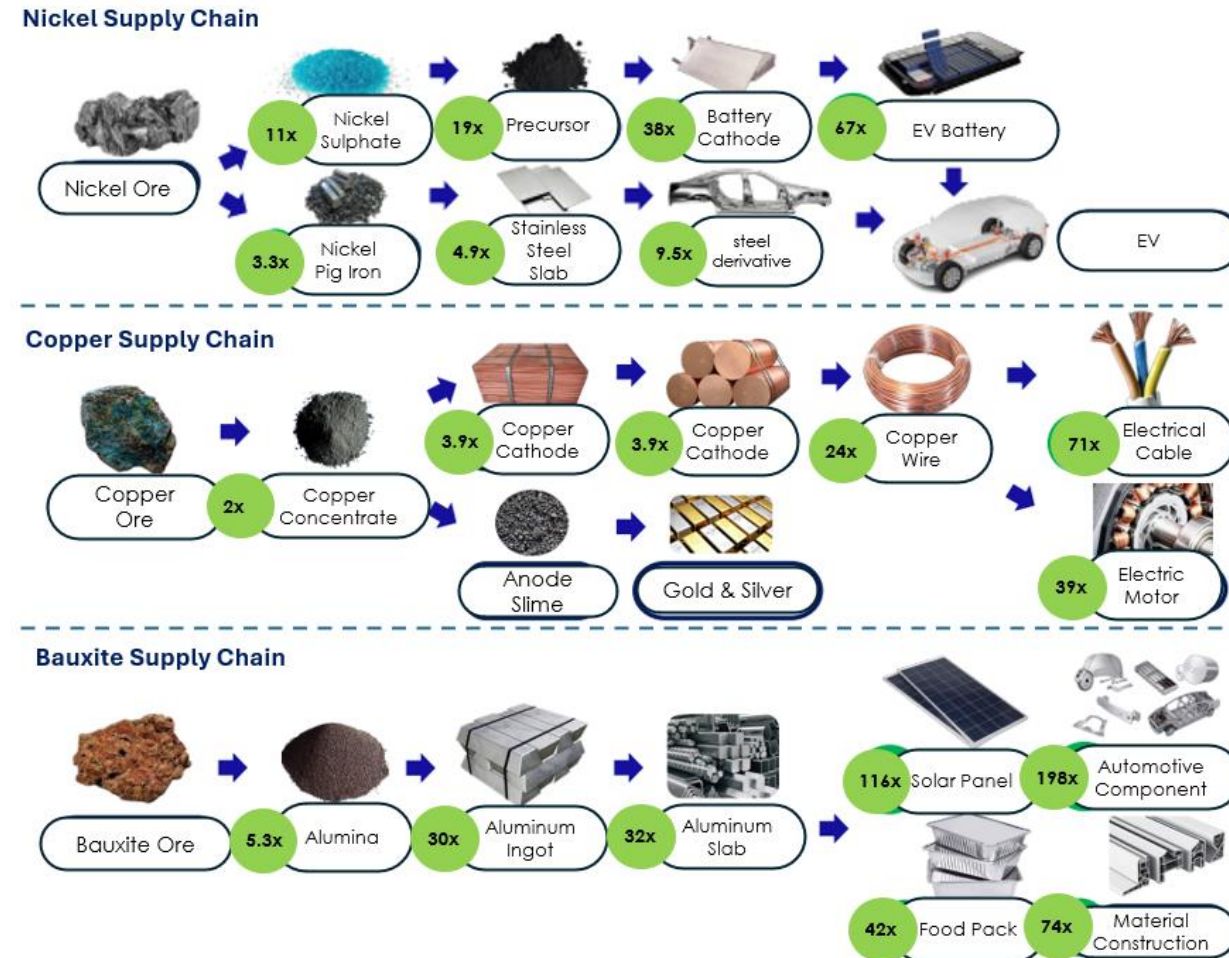
Age Demography



Population Distribution



Expected Downstreaming Multiplier in Indonesia



Government Supports to Downstreaming Initiative

Incentives to Investors

- Tax Break (Tax Holiday, Tax Allowance)
- Special Economic Zone

Improving Ease of Doing Business

- Deregulation Task Force
- Online Single Submission (OSS) System
- Infrastructure Development

Development of Labor Force

- Free Meal Programs
- Vocational Training Centers
- Pre-Employment Card Program
- National Task Force for accelerating Downstreaming Development

Bilateral Cooperation

- G20
- EU Comprehensive Economic Partnership Agreement (CEPA)

Key to Success in Doing Business in Indonesia

Understanding about the Geographical Location of Business and Targeted Demographic

Know how to Collaborate with Government and Understanding about the Regulations

Know how to manage and develop Labor Force

Focus on Value Added Economy

Working with Reliable and Trusted Partner

Our Partners:



AKR Positioning in Indonesia

Pioneer And Leader In All Business Segments for 65 Years

Trading and Distribution



Petroleum

- Largest private distributor for B2B fuels
- Distributing B40 DIESEL, Marine Fuel Oil, and Gasoline
- Establishing retail network with bp



Chemicals

- Distributing Chlor alkali, Acids, and other basic chemical
- Market Leader in distribution of raw materials
- Longstanding relationship with principal

Industrial Estate



Integrated Industrial Estate

- Largest integrated industrial and port estate in Indonesia
- Special economic zone offering benefits



Industrial Utilities

- Captive Market from Industrial Tenants
- Flow of consistent income from utilities, ports, and cleaner energies





“Why am I happy with this area? This is an integrated area. There is a port, there is an industrial area. There is also a power plant and a residential area” – 7th President of Indonesia, **Joko Widodo**
During his visit in March 2018



“The presence of PMR Freeport further confirms the position of the Gresik Special Economic Zone as a center for downstreaming the precious metal industry that is competitive and globally competitive.” – President **Prabowo Subianto**
During his visit in March 2025

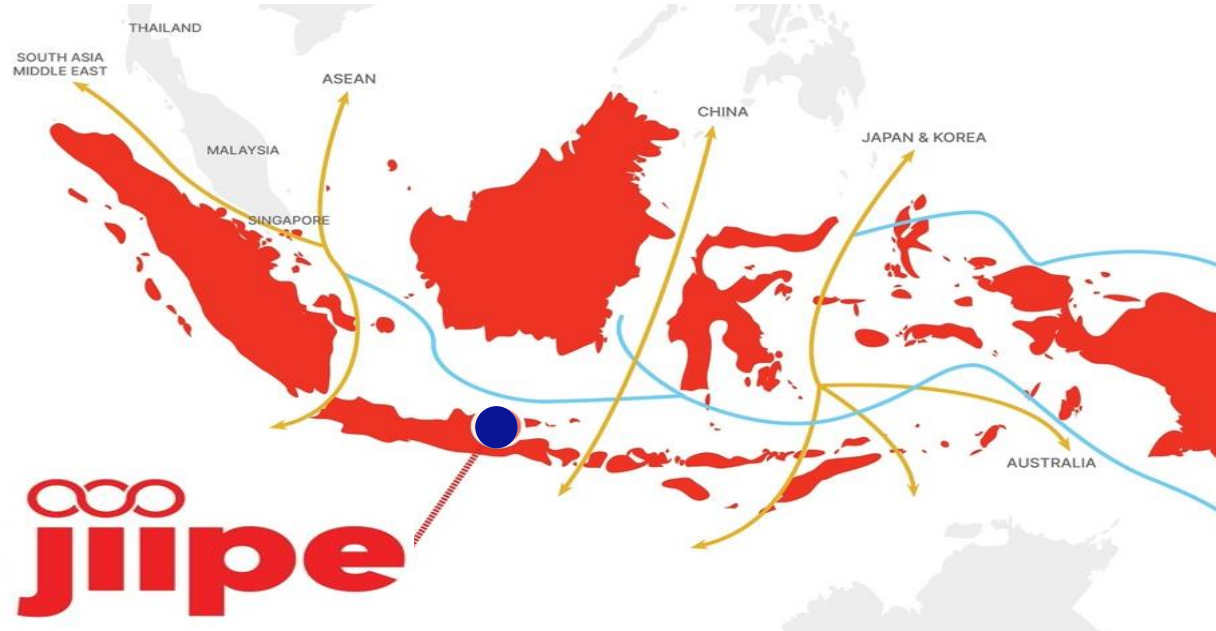
What Constitutes Good Industrial Estate



What JIPE offers



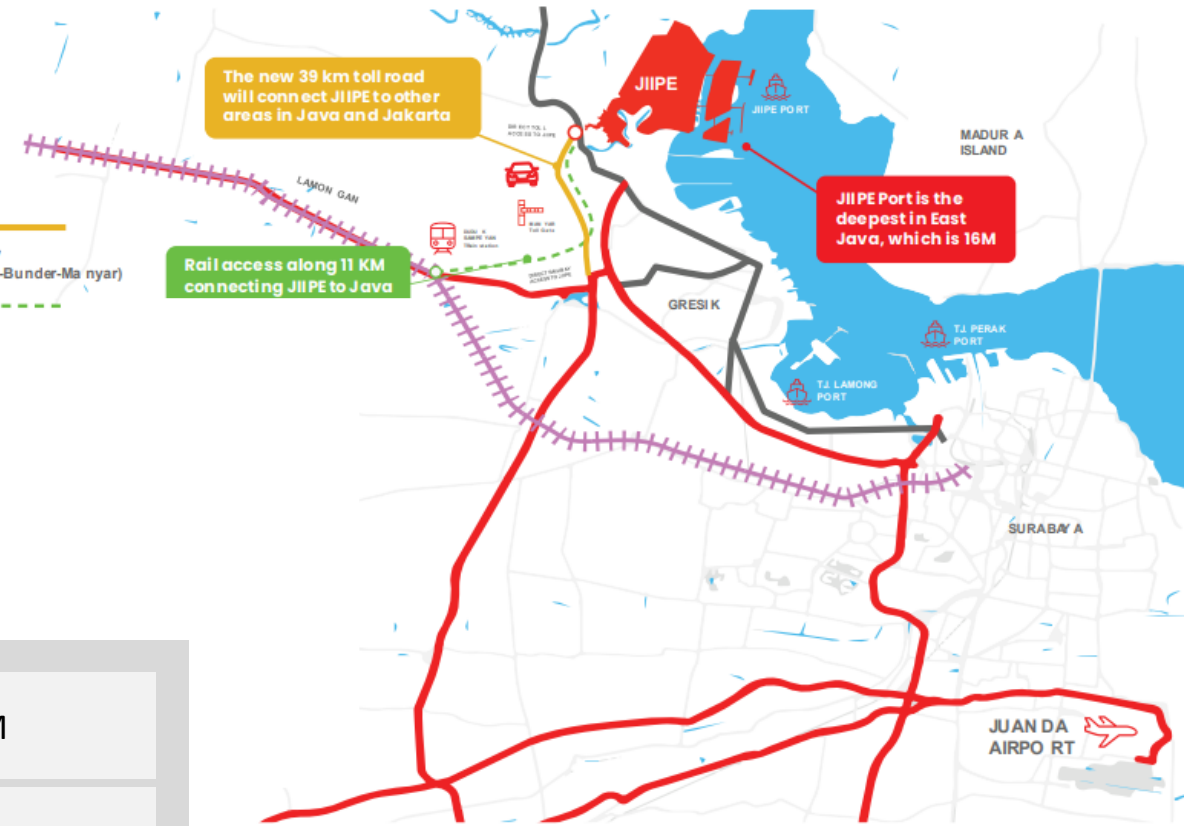
At the Center of Indonesia



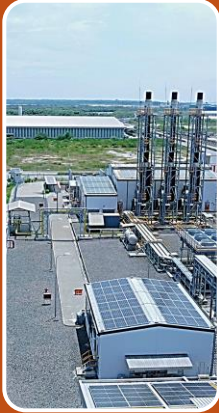
Distances to Strategic Location

	Surabaya Via Tol 30 KM, Gresik 10.5 KM, Manyar Toll 3.5 KM
	Integrated Port (JIPE), Tanjung Perak Harbor – Via Tol (27KM)
	Duduk Sampeyan Train Station (11 KM)
	Juanda Airport via Toll (55 KM)

JIPE Offers Great Connectivity (Port, Railway and National Highway)



Complete Set of Integrated Industrial Utility Facilities



Electricity: Providing Options To Suit Tenants Needs Supported by 515MW Operational License

- National Grid (PLN): Transmitting high voltage electricity to tenants from various resources
- Gas power plant: 23 MW Dual Fuel Power Plant, with plan to expand to 250MW x 2 units
- Solar Panel: installing 400kwp and plan to construct 150MWp Floating solar panel



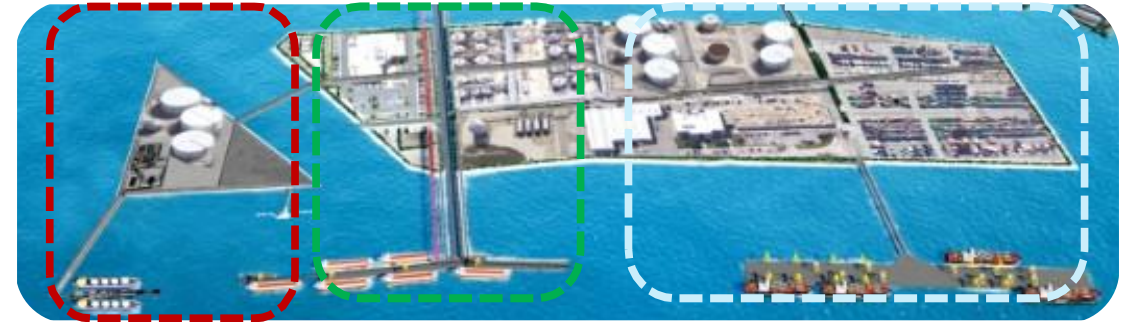
Water Supply: Providing reliable industrial water supply to tenants from municipality source and recycled water implementing zero water run-off.

- 100m³/hour – Sea Water Reverse Osmosis Facility
- 1,500m³/day BWRO Facility



Gas Supply: enabling reliable transmission of industrial gas supply to various industries in JIPE sourced from closest gas mining facilities and future gas terminal

Port Infrastructure



- Deep Sea Port of 14-16M, Capable of handling large size vessel & cargo
- Capable to handle Liquid bulk, multi cargo, and extraordinary cargo with 10mn Ton/year capacity
- Mooring Capacity 100,000 DWT
- 500M x 50M Wharf – Able to serve 4 ships at the same time
- Protected by Natural Breakwater, Madura Island

Gas Receiving Terminal



- To secure supply to our clients, AKR plans to build Receiving Gas Terminal integrated with JIPE Port with total capacity of 4 million ton, expecting to be operational in 2028.

Clustering in JIPE

Metal Cluster

- Smelter Copper
- Copper Foil
- Copper Strip
- Smelter Nickel
- RKEF Ferro Nickel
- Stainless Steel
- Auto Spare Parts
- Reinforced Rebar
- HRC
- Wired Rod
- Aluminium Industry

Chemical Cluster

- Petrochemical Plant
- Fertilizer Plant
- Pesticide Plant
- Float Glass
- Anode Battery
- Bleaching Earth
- Pharmaceutica
- Is Essence Oil
- Caprolactam Plant
- Lithium Ion Battery Cell
- Tin Industry

Energy Cluster

- Solar Panel Industry
- Wind Turbine Industry
- Turbine Factory
- Liquid Hydrogen Plant
- EV Battery
- LNG Storage
- Energy Storage System
- Battery Recycling

Electronic Cluster

- Robotic Automation
- PCB
- Smartphone
- Smart Tv
- Trafo
- Transformer Power
- MCB LV
- Genset
- IoT & Smart Household

Supporting Cluster

- Data Center
- Cold Storage
- Distribution Center
- Smart Warehouse
- Dry Port
- 3PL Services
- Packaging Materials
- R&D Facility
- Hotel
- Industrial Hospital
- Marine Industry

Existing and Under Development Ecosystem

Copper and Metal Ecosystem



Largest single line copper smelter and Precious Metal Refinery in the world with investment of USD 3.67bn

600,000 Tons of Copper Cathode

100,000 Tons Will be offtake by Hailiang, Copper Foil Company

HAILIANG

35-50 Tons of Gold

Will be offtake by Antam Gold Smelter

antam

100-150 Tons of Silver

1.8 Million Ton of Sulfuric Acid

Gypsum, Palladium, Selenium, Others

President Prabowo Inaugurated PTFI Smelter



"This refinery proves our ability to not only mine but also refine our natural resources, adding value for the nation." – President Prabowo Subianto

Glass Ecosystem



- USD 700mn investment of Floating and Solar Panel Glass with total area of 98.5 HA, marking second largest tenant in JIPE. The capacity reaches 1,100-2,200 Ton per day
- Developing Auto and Construction glass

Export and Domestic Oriented



First Cargo of 205.7 Ton Clear Float Glass from Gresik to Riyadh. Integrated Port is proven to facilitate efficient transportation for international trade.

Chemical Ecosystem

ambercycle

CLARIANT



PT **UNIChemCandi Indonesia**
"The Quality Food Company"



FIT FERTILIZER INTI TECHNOLOGY

- Basic industrial chemical plants has been operational since the beginning of JIPE, marking this as the first ecosystem of chemical in JIPE.
- Having integrated ports in JIPE, enables them to transport raw material and processed goods easily throughout Indonesia and overseas market

Latest Tenants on Chemical Cluster



Hebang, a leading soda ash, ammonium Chloride and other agricultural industry products, entered JIPE in **Nov2024**



In **Apr2025**, Golden Elephant purchased set of land in JIPE to build and operate melamine, nitric acid and ammonium nitrate facility

Green Initiatives in JIPE



Future Development:

148MW
Floating Solar Panel

4MMTPA
LNG Terminal

250MW x 2
LNG Power Plant

Special Economic Zone Benefit

Fiscal Incentive		Non-Fiscal Incentives	
Tax Holiday (For SEZ main industries)	10 years zero CIT for minimum investment of USD 6.9 million (IDR 100 billion) + 2 years transition (50%)	Export Obligation	None
	15 years zero CIT for minimum investment of USD 34.5 million (IDR 500 billion) + 2 years transition (50%)	Foreign ownership	Full foreign ownership is allowed for all industries
	20 years zero CIT for minimum investment of USD 69 million (IDR 1 trillion) + 2 years transition (50%)	Domestic market sales	Zero percent duty for products with at least 40% local content (parts)
Tax Allowance (For other industries)	<ul style="list-style-type: none"> Reduction in net income from 30% of the amount invested, prorated at 5% for six years Losses carried forward up to 10 years Accelerated depreciation and amortization Dividends tax 10% or lower for treaty countries 	Controlled Goods	Controlled goods not applied for entering KEK
		Licensing / One Stop Service	The SEZ administrators have the authority to carry out licensing, services, incentives and facilities, as well as supervision in SEZ based on NSPK.
Value Added Tax, Luxury Tax and Regional Tax	Exemption of VAT & Luxury Tax	Simplification of licenses	No more AMDAL required, instead the environmental approval from related department is enough (RKL-RPL).
	50-100% reduction of Regional Tax and Regional Duty	Immigration	Special treatment for foreign workers <ul style="list-style-type: none"> VOA users could be extended up to 5 times Temporary resident status for foreign workers and their families Work permit: a maximum 5 years and can be extended for 5 years, for directors and commissioners is given only once and is valid during their tenure
Import Tax	Exemption of taxes in import (Import Duty, VAT, Luxury Tax, Import Income Tax) for both capital goods and raw materials	Land Titling	Right to Use Title up to 80 years

JIIPE Received Best Industrial Special Economic Zone award from the Coordinating Ministry for Economic Affairs of the Republic of Indonesia.



JIIPE Accumulated Achievement

IDR 98 Tn/
USD 6 Bn

of Accumulated
Investment

39,656

of
Employment



THANK
YOU



Link to JIPE's Website
(www.jiipe.com)

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Annexures



1. KEK Arun Lhokseumawe

Aceh Utara & Lhokseumawe, Aceh
(PP No. 5/2017 - Februari 2017)
Beroperasi Desember 2018

Kegiatan Utama:

- Industri Energi
- Industri Petrokimia dan Kimia Lainnya
- Industri Pengolahan Kelapa Sawit
- Industri Pengolahan Kayu
- Logistik

2. KEK Sei Mangkei

Kab. Simalungun, Sumatera Utara
(PP No. 29/2012 - Februari 2012)
Beroperasi Januari 2015

Kegiatan Utama:

- Industri Pengolahan Kelapa Sawit
- Industri Pengolahan Karet
- Pariwisata
- Logistik

3. KEK Batam Aero Technic

Kota Batam, Kepulauan Riau
(PP No. 67/2021 - Juni 2021)

Kegiatan Utama:

- Industri MRO (Maintenance, Repair, Overhaul) Pesawat

4. KEK Nongsa

Kota Batam, Kepulauan Riau
(PP No. 68/2021 - Juni 2021)

Kegiatan Utama:

- IT-digital
- Pariwisata

5. KEK Galang Batang

Kab. Bintan, Kepulauan Riau
(PP No. 42/2017 - Oktober 2017)
Beroperasi Desember 2018

Kegiatan Utama:

- Industri Pengolahan Bauksit
- Logistik

11. KEK Singhasari

Kab. Malang, Jawa Timur
(PP No. 68/2019 - September 2019)

Kegiatan Utama:

- Pariwisata
- Pengembangan Teknologi

12. KEK Sanur

Denpasar, Bali
(PP No. 41/2022 - November 2022)

Kegiatan Utama:

- Kesehatan
- Pariwisata

13. KEK Kura-Kura Bali

Denpasar, Bali
(PP No. 23/2023 - April 2023)

Kegiatan Utama:

- Pariwisata
- Industri Kreatif

14. KEK Mandalika

Kab. Lombok Tengah, NTB
(PP No. 52/2014 - Juni 2014)
Beroperasi Oktober 2017

Kegiatan Utama:

- Pariwisata

15. KEK MBTK

Kab. Kutai Timur, Kalimantan Timur
(PP No. 85/2014 - Oktober 2014)
Beroperasi April 2019

Kegiatan Utama:

- Industri Pengolahan Kelapa Sawit
- Industri Energi
- Logistik

16. KEK Palu

Kota Palu, Sulawesi Tengah
(PP No. 31/2014 - Mei 2014)
Beroperasi September 2017

Kegiatan Utama:

- Industri Logam Dasar
- Logistik

17. KEK Likupang

Kab. Minahasa Utara, Sulawesi Utara
(PP No. 84/2019 - Desember 2019)

Kegiatan Utama:

- Pariwisata

18. KEK Bitung

Kota Bitung, Sulawesi Utara
(PP No. 32/2014 - Mei 2014)
Beroperasi April 2019

Kegiatan Utama:

- Industri Pengolahan Kelapa
- Industri Pengolahan Perikanan
- Logistik

19. KEK Morotai

Kab. Pulau Morotai, Maluku Utara
(PP No. 50/2014 - Juni 2014)
Beroperasi April 2019

Kegiatan Utama:

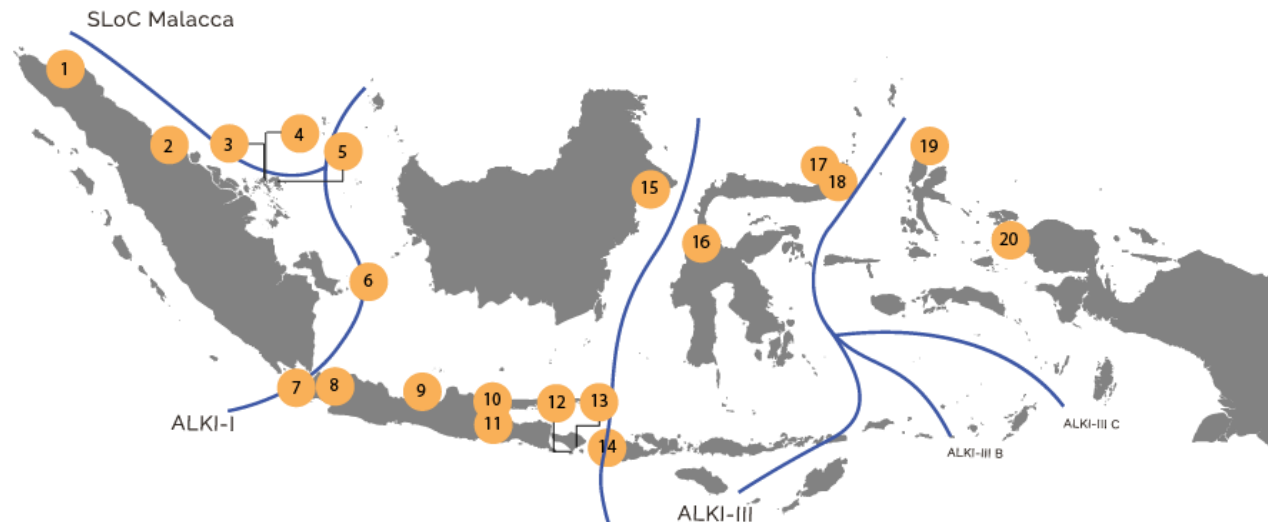
- Industri Pengolahan Perikanan
- Pariwisata
- Logistik

20. KEK Sorong

Sorong, Papua Barat
(PP No. 31/2016 - Agustus 2016)
Beroperasi Oktober 2019

Kegiatan Utama:

- Industri Pengolahan Nikel
- Industri Pengolahan Kelapa Sawit
- Industri Hasil Hutan dan Perkebunan (Sagu)
- Logistik



KEK in Java Island



PT Freeport Indonesia
- Smelter (Construction) -



PT Xin Yi Glass Indonesia
- Float Glass (Construction) -



PT Fertilizer Inti Technology
- Fertilizer (Operational) -



PT Nippon Indosari Corporindo
- Bread (Sari Roti) (Operational) -



PT Clariant Adsorbent Indonesia
- Bleaching Earth (Operational) -



PT Hailliang NM Indonesia
- Copper Foil (Construction) -



Bank Indonesia DKUT Wilayah Timur
(Construction)



Ambercycle
- Petrochemical (Construction) -



PT Clariant Adsorbent Indonesia
- Bleaching Earth (Operational) -



Pangansari Utama Food
Distribution (Construction) -



PT Cahaya Maju Lestari
- Castor Oil (Post Construction)-



PT Berlian Manyar Sejahtera
- Port JIPE (Operational) -

Other Tenants:

- Xinyi Solar Indonesia
- Golden Elephant Sincerity Chemical
- Hebang Biotechnology
- PT Clariants Indonesia
- PT Rodamas
- PT Tirta Bahagia



PT Sumber Baja Sejati Abadi
- Light Steel Roof (Construction)



PT Adhimix PCI Indonesia
- Precast (Operational) -



PT Unichemcandi Indonesia
- Salt Refinery (Operational) -

Xinyi GlassShenzhen

Dongguan

Wuhu

Tianjin

Jiangmen

Yingkou

Deyang

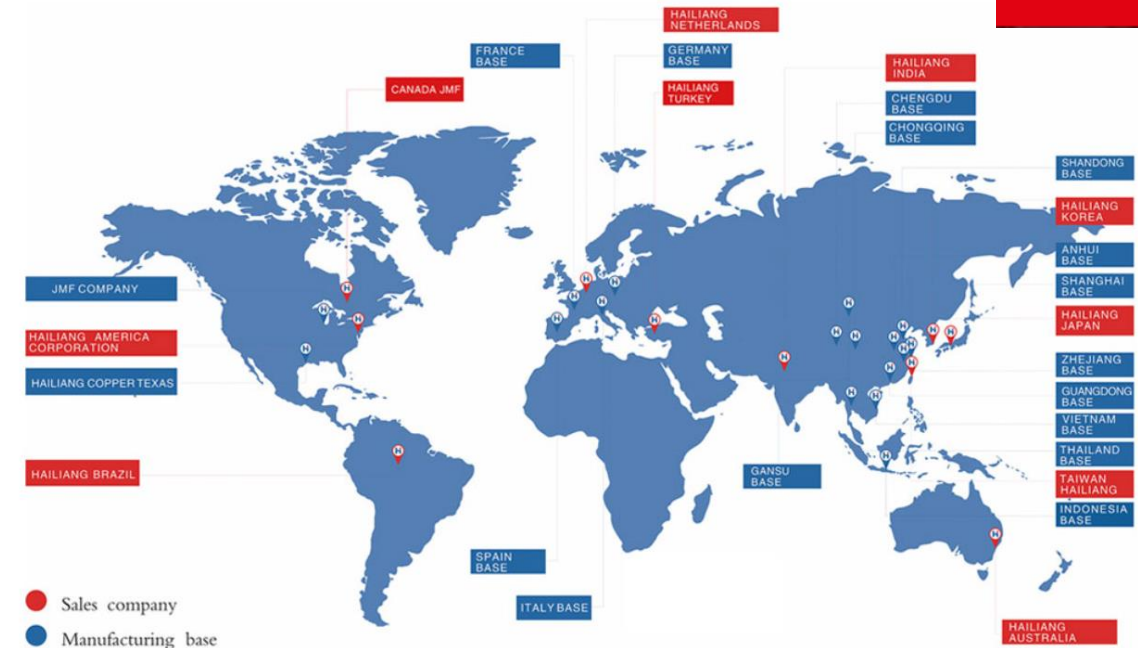
Beihai

Zhangjiagang

Hainan

Malaysia Industry Park**Industries surrounding Xinyi Glass' plants globally**

- Automotive & Spareparts
- Basic Chemicals
- Equipment manufacturing
- Basic Chemicals
- Cleantech
- Aviation and Aerospace
- Petrochemicals
- Semiconductors
- Solar photovoltaic glass

Zhejiang Hailiang**Industries surrounding Hailiang's plants globally**

- Automobile and Transport
- Electronic Household
- Electronic Information Equipment
- Hardware Machinery
- Battery
- Smelters and iron processing
- Copper pipe
- Petrochemicals
- Basic Chemicals

Conveyor Belt has been Connected to PTFI Special Jetty to Smelter Facility



Handling Unusual Size Cargo for PTFI Equipment



Weight: 300 tons
Length: 18 meters
Width: 8 Meters
Height: 18 Meters



Weight: 125 tons
Length: 39 meters
Width: 6 Meters
Height: 5 Meters



Weight: 325 tons
Length: 55 meters
Width: 7 Meters
Height: 8 Meters

