# **Danantara** Indonesia

# Danantara Indonesia

**Energy for the future of Indonesia** 

**Investing in Indonesia** 

Indonesia Investment and Trade Forum 2025



Bangkok, 2 July 2025



#### Indonesia has a vision of Golden Indonesia 2045 to escape the middleincome trap through strengthening various sectors.

**National vision** Strategic development initiatives **Downstreaming and** Strengthening national Investing in low-carbon Increasing productivity industrialization self-reliance through food, energy to drive and value add through sustainable growth (e.g., (e.g., critical mineral energy, and water security technology 21 GW renewables (e.g., GovTech, Komando downstreaming, green (e.g., Swasembada industrial complex) pangan, +1 mn ha for expansion in 2021-2030, Strategis Pembangunan expanded irrigation B40 and B50 programs) Pertanian (Kostratani)) Asta Cita farming) of the President of Indonesia **Developing blue economy Resilient infrastructure as Upstream plantation** Human capital National and sustainable backbone for growth enhancement development as the agent aquaculture (e.g., port expansions, 3 (e.g., Peremajaan Sawit for national development **Development Plan** (e.g., marine aquaculture mn housing program) Rakyat (PSR) program, (e.g., stunting intervention development, marine replating subsidy increase) program, in-school from Bappenas RPJPN conservation areas nutritious lunch program) expansion) '25-'45



### However, geopolitical tensions and shifting tariff dynamics are prompting Indonesia to diversify its investment and funding landscape

#### **Reciprocal Tariffs Imposed by US**

In percentage (2025)

Cambodia	49%
Laos	48%
Vietnam	46%
Myanmar	44%
Sri Lanka	44%
Bangladesh	37%
Thailand	36%
China	34%
Indonesia	32%
Taiwan	32%
Switzerland	31%
South Africa	30%
Pakistan	29%
India	26%

• Export to U.S. expected to decline

Impact on Indonesia Investment Landscape

 U.S. shifts focus toward domestic investment



- Increasing dumping trend by industrialbased country
- Tariff war  $\rightarrow$  decline in global trade



- Regionalization trend, domestic trade becomes utterly important
- Trade cooperation among countries outside the U.S



#### Danantara stands ready to serve as a strategic vehicle in realizing Indonesia's national priorities and navigating global uncertainties





### Danantara is a manifestation of the energy for the future of Indonesia



Danantara is the embodiment of the President's vision



Indonesia's Economic Power of the Future



Focus on National Strategic Sectors

/		Λ
	Ŷ	
	<u>N</u>	
1		7

Commitment to Prosperity and Equity



#### Rosan Perkasa Roeslani

**CEO of BPI Danantara Indonesia** Managing overall operational activities in BPI Danantara, HI, and HO (incl. providing strategic direction)



#### Dony Oskaria

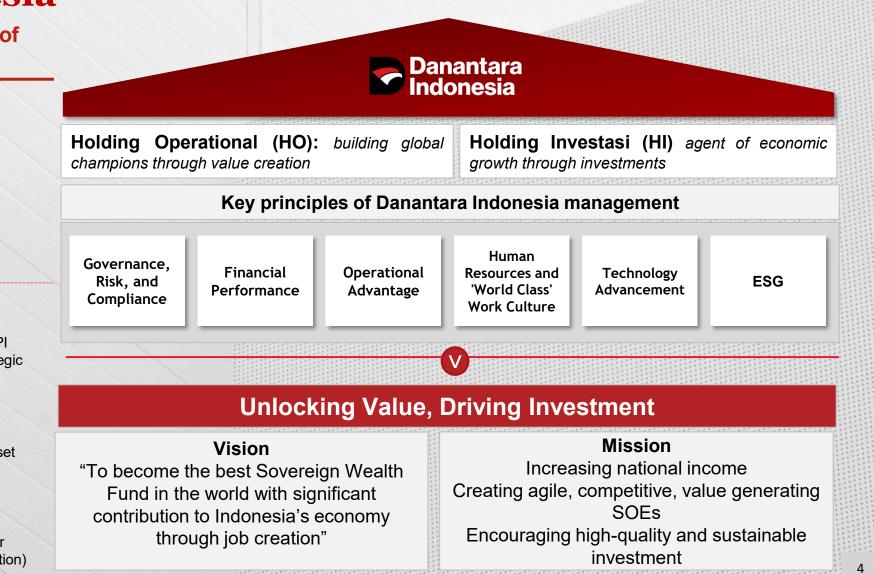
**COO of BPI Danantara Indonesia** Managing all SOE operational activities (asset management function) – supervises HO



#### Pandu Patria Sjahrir

CIO of BPI Danantara Indonesia

Managing and investing the capital to deliver the mandate (investment management function) – supervises HI





#### Danantara Indonesia creates value by maximizing dividends from SOEs and optimizing returns from investment

"Indonesia's SOEs based Sovereign Wealth Fund"

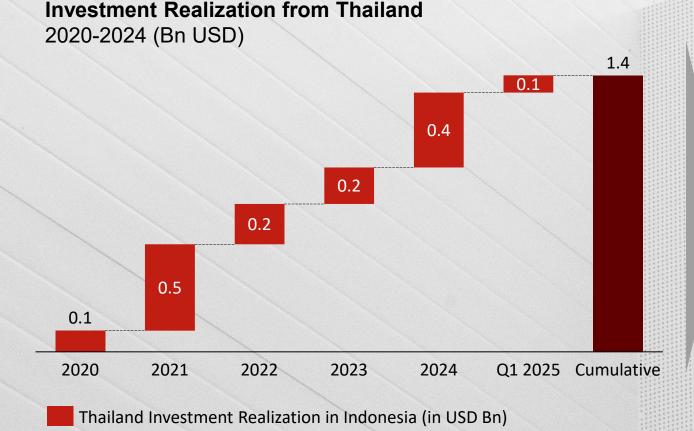


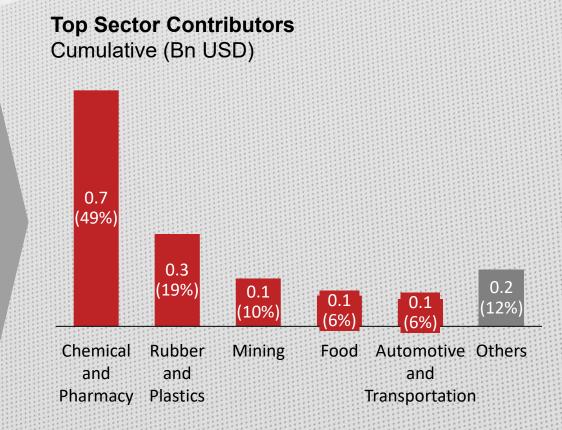
5



# Thailand – Indonesia trade and investment relationship has a strong foundation

Indonesia and Thailand have maintained a strategic economic partnership, contributing over ~1.4 Bn USD





Source: Kementerian Investasi (BKPM)



#### Strategic partnerships are emerging in Indonesia's chemical and renewable energy sectors, driving sustainable growth

Thailand's Investment Projects in Indonesia						
Comp	anies	Year Started	<b>Business Sector</b>	Investment Projects		
		2013	Petrochemical	Develop a new <b>petrochemical complex</b> in Indonesia		
	PAITON ENERGY	2024	Renewable Energy	Acquisition in the 2,045 MW Paiton <b>Energy Thermal Power Plant</b> in Indonesia.		
EGCO GROUP	Chandra Daya Investasi	2025	Infrastructure (energy, water, port and storage infrastructure, as well as logistics)	EGCO Group has invested <b>USD 95 million</b> to support <b>infrastructure solutions</b> under the Chandra Asri Group.		
SCGC	😂 Chandra Asri	2011	Petrochemical	The investment supports the advancement of regional integration within <b>Indonesia's petrochemical industry</b> .		
THAI SUMAIT GROUP	PT Indonesia Thai Summit	2006	Auto parts manufacturing	Manufacturing facilities located in Indonesia for automotive components & machinery export		

### Thailand is well-positioned to drive Indonesia's economic transformation through high-impact investments in critical sectors such as chemicals, renewable energy, and infrastructure



#### Moving forward, Danantara will focus on 6 key investment themes











Capture global

competitiveness



Deepen financial market

**Drive downstream** 

Build national resilience

Grow domestic manufacturing

Develop largescale renewables

.

Scale high-skilled jobs in high-growth sectors (e.g., tech, services) to advance productivity

Invest in offshore assets strategically Unlock alternative financing

Generate highervalue add from our natural resources

Focus on key minerals: **nickel**, **aluminum, bauxite**, **copper**  Invest in critical sectors: **food,** energy, and healthcare

Scale **domestic capacity** to reduce import reliance Build **regionally competitive industrial estates** for select valuechain (e.g., EV, electronics)

Win **regional** opportunities from country peers Scale **renewable strategically** to be the backbone of **green industrial transition** 

Invest in large-scale solar PV, geothermal

Executed in partnership with state-owned enterprises, private sector leaders, and global institutional investors

8



### **Focusing on 8 key priority sectors**

8

**Considerations in** prioritization

> ~22 sectors

**Consideration 1: Deliver economic and** national impact

**Consideration 2:** Generate sustainable return

**Consideration 3:** Investment opportunities

8 sectors

8 priority sectors				
aff.	Minerals	Nickel, Bauxite		
	Renewables, Energy	Oil upstream and renewables platform		
	Digital infrastructure	Data center infrastructure		
	Healthcare	Blood plasma factory, and hospital chain		
	Financial services	Asset and loan securitization		
	Infrastructure, Utilities	Waste management, mining infra		
	Industrial estate, Property	Strategic industrial estate		
A A	Food and Agriculture	ТВС		



**Coordinate and** collaborate with relevant ministries and institutions



#### The investment must generate tangible value...

Increase productivity



Technological advantage

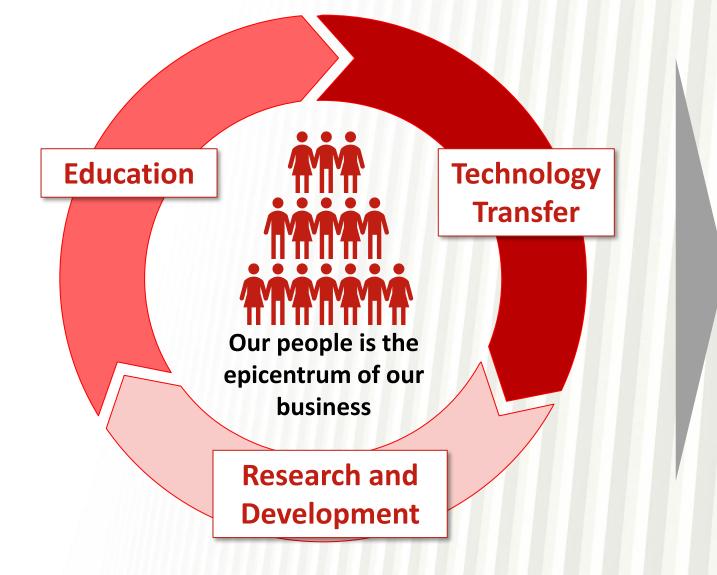
Thailand can collaborate through the key sectors, incl. but not limited to manufacturing and services

Key Sector	GDP Contribution <sup>1</sup>	Sub-sector	Potential Collaboration with Danantara Ecosystem
1 Manufacturing	~25%	<ul> <li>Automotive</li> <li>Electronics</li> <li>Food Processing</li> </ul>	SCG NELTA POKPHAND
<b>2</b> Wholesale and Retail Trade	~16%	<ul><li>Retail / Convenience</li><li>Wholesale</li></ul>	CENTRAL GROUP Sarinah
<b>3</b> Services	~25%	<ul> <li>Telco</li> <li>Banking / Fintech</li> </ul>	Bangkok Bank         true         Image: Constant for the state of
4 Agriculture	~8%	<ul><li>Agribusiness</li><li>Fertilizers</li></ul>	VARA CONCENTION CHIA TAI
<b>Construction</b> and Mining	~4%	<ul> <li>Construction</li> <li>Real Estate</li> <li>Building Materials</li> </ul>	
<b>6</b> Tourism and Hospitality	~10%	<ul><li>Hotel chain</li><li>Tourism Management</li></ul>	MINOR DUSIL INTERNATIONAL INTERNATIONAL INSPITALITY INCURNEY DESTINATION

1. As per 2023 Source: Desktop Research



#### We welcome partners who want to invest in people and innovation, knowing lasting impact goes beyond capital



# **Triple Helix Collaboration** Academia Government Industry





## Thank you