

From Health Crisis to Growth Engine: Why Thailand's Wellness Economy Is Poised to Lead Asia's Ageing Future



“If Thailand can unite medical excellence, tourism, food, and cultural soft power, the wellness economy can become a core engine of inclusive growth in a super-aged era.”

Thailand is entering a demographic turning point. Within a few years, almost one-third of the population will be over 60. Births have fallen below deaths, and the country is on a clear path toward becoming a super-aged society. This shift carries deep consequences for fiscal sustainability, labor productivity, and long-term growth.

At the same time, the rise of non-communicable diseases such as diabetes, hypertension, cancer, and cardiovascular conditions is placing unprecedented strain on the health system. According to WHO, NCDs already account for 74 percent of all deaths in Thailand—imposing both direct medical costs and large productivity losses estimated in the hundreds of billions of baht annually.

The core issue is no longer simply about how long Thai people live. It is about how long they can live healthily, and how Thailand can

transform an expanding health burden into a strategic economic advantage.

The Global Rise of the Wellness Economy

Across the world, wellness has evolved from a lifestyle trend into a fast-growing economic system. The Global Wellness Institute (GWI) estimates the global wellness market at US\$6.8 trillion, on track to reach US\$9.8 trillion by 2029, expanding nearly twice as fast as expected global GDP growth.

The sector spans 11 interconnected pillars, from preventive and personalized medicine to healthy food, physical activity, mental wellness, spas, real estate, thermal springs, and workplace wellness. What binds these sectors together is a structural shift in consumer behavior. As ageing accelerates and chronic diseases rise, households increasingly treat health as investment, not consumption. Businesses, in turn, see

wellness as a frontier for innovation and new revenue.

Thailand: Turning Structural Risks into a US\$1.4 Trillion Opportunity

Viewed narrowly, Thailand's ageing population and NCD burden appear to be structural drags. But in the context of the global wellness boom, Thailand is uniquely positioned to benefit.

GWJ data show that:

- The Thai wellness economy reached US\$40.54 billion in 2023 (around THB 1.4 trillion), growing at 7.9 percent annually.
- Thailand ranks 24th globally and 9th in Asia-Pacific in wellness market size.
- Thailand recorded the world's highest overall wellness-market growth in 2022–2023 at 28.4 percent.
- Wellness tourism is surging: global #2 in growth at 119.5 percent.

Traveler spending underscores the scale of opportunity:

- Domestic wellness travelers: 8.08 million people, average spend US\$367 per trip.
- International wellness travelers: 5.40 million people, average spend US\$1,735 per trip.

Beyond tourism, Thailand benefits from a mature and complete wellness ecosystem built over decades—internationally accredited hospitals, Thai hospitality, a rich culinary and herbal tradition, and natural destinations well-suited for long-stay wellness retreats. As global populations age and demand for longevity solutions rises, Thailand's positioning as an Asia Wellness Hub becomes increasingly credible.

The Emerging Opportunity: Longevity Migration

A major trend reshaping the global wellness landscape is longevity migration—the movement of older adults seeking countries with better healthcare, healthier environments, lower living costs, and supportive communities for long-term living.

This trend remains under-discussed in Thailand, despite its economic significance.

Thailand is uniquely well-positioned to capture this rising demand. Quality healthcare at competitive prices, established long-stay communities, safety, diversified wellness offerings, and year-round warm weather create an attractive destination for retirees seeking both health management and lifestyle enhancement.

In economic terms, longevity migration represents not only wellness tourism but a stable, recurring inflow of spending on healthcare, housing, food, wellness services, long-term care, and community-based activities. It is a long-horizon opportunity that can support Thailand's shift toward a more resilient and service-driven economy.

How Thailand Compares Globally

- United States: Large but expensive health and wellness market.
- Japan: Strong preventive and long-term care systems, but high prices limit foreign participation.
- South Korea: Dominant in aesthetic medicine but narrower in holistic wellness.
- Singapore: Premium healthcare, but costs restrict broad-based wellness travel.
- China: Asia-Pacific's largest wellness market, yet uneven quality encourages millions to seek care abroad—many choosing Thailand.

Where Thailand Holds a True Advantage

- Quality healthcare at globally competitive prices
- Growing specialization in preventive and longevity medicine
- ASEAN's most comprehensive wellness ecosystem
- Soft power and hospitality rooted in Thai culture
- Strong appeal for Chinese, Japanese, and Middle Eastern wellness travelers and retirees.

Together, these elements position Thailand uniquely as a high-quality, high-value, fully integrated wellness destination.

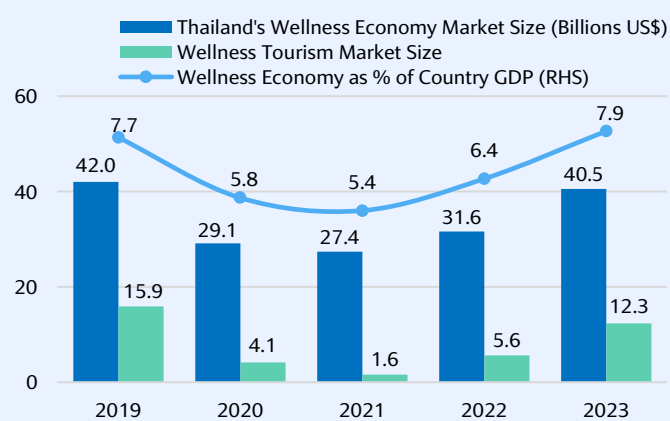
From Spending to Investing: Redefining Wealth Through Health

As wellness becomes both a personal priority and a macroeconomic driver, health is shifting

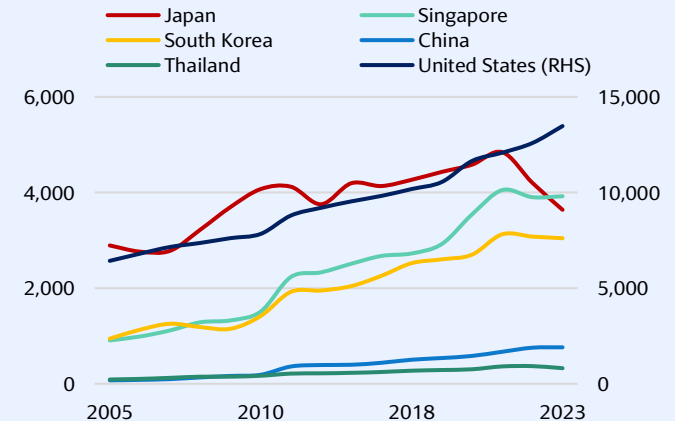
from cost to capital. Preventive care, nutrition, mental well-being, and lifestyle-based health practices generate measurable economic returns through lower healthcare spending and higher productivity.

For Thailand, extending the nation's healthspan is not merely a public health goal. It is a fiscal imperative and a growth strategy. The country's long-term competitiveness will increasingly depend on its ability to help its people live longer, healthier, and more productive lives.

If Thailand can integrate medical excellence, tourism assets, food and herbal heritage, and cultural soft power into a unified national strategy, the wellness economy could evolve from a promising sector into a foundational engine of inclusive growth for the coming super-aged era.

Chart1: Health Expenditure (US\$ per capita)

Source: Global Wellness Institute (GWI).

Chart2: Health Expenditure (US\$ per capita)

Source: World Health Organization (WHO).

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